



Practical services for  
**HORTICULTURE**

## **ANNUAL REPORT**

2020/2021



QUEENSLAND  
HORTICULTURE  
COUNCIL

**hort**360



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## Belinda Frentz

Growcom Chair

Dear Member,

The Growcom Board takes pleasure in presenting this annual report to members. The 2020/21 financial year was a challenging one throughout the world and in particular for the horticulture sector in Queensland. I am very proud of the ingenuity and resilience shown by the sector in general and by our growers who have worked tirelessly to deliver quality produce to consumers in Australia in the face of unprecedented challenges. Ongoing labour supply shortages and international/domestic border closures associated with the COVID-19 pandemic have made growers lives both stressful and financially difficult.

I am glad that Growcom has been able to provide support to the sector generally and growers in particular. I am particularly proud of the Growcom team and the way that they have supported growers during these difficult times. Whilst there appears to be some light at the end of the tunnel with vaccinations and COVID-19 restrictions potentially easing, the year ahead will continue to be challenging but rest assured, Growcom and its team will be there to support our grower members.

The company recorded a financial loss of \$212,215 for the financial year ended 30 June 2021. Whilst this result is disappointing, the once-off costs associated with responding to the needs of the sector and in supporting our grower members during the COVID-19 pandemic crisis was something that was necessary and has been widely appreciated by our members. Additional costs to restructure and improve the Growcom business model, systems, and procedures to create sustainable profitability and quality service levels into the future were also incurred. This significant investment was foreshadowed last year at the Annual General Meeting and will provide substantial savings and efficiencies for Growcom as we deliver services to our grower members into the future.

I would like to assure members that the Board is keenly attuned to the operational efficiency and Growcom's ongoing financial effectiveness. Growcom's interim results to date and our financial forecast for this coming financial year are bright, and I am very optimistic of a profitable financial performance for the year ahead and into the future.

Moving forward, Growcom has been and will continue implementing a more commercial focus to its operations and service provision. This will serve to ensure our long-term sustainability and ongoing ability to provide effective targeted policy and advocacy on behalf of the industry, informative advice, awareness and profile of the sector as well as workplace and employment relations support to grower members, as our base level service offering to you as a minimum.

Since arriving in October last year, our new Chief Executive Officer Stephen Barnard and the whole Growcom team have been focusing on ensuring the needs of our members are met, through optimising the structural and operational needs of the Growcom business. Effective

grower engagement and the delivery of valued and relevant services to members has been and continues to be our number one priority, particularly during the current challenging times.

On a policy front, labour issues brought about by the COVID-19 pandemic continued to dominate the headlines this year. Despite the many positive interventions put in place by both State and Federal Governments, many growers continue to have issues accessing the workforce they require.

In December last year Growcom with the support of the National Farmers' Federation Horticulture Council launched the National Lost Crop Register to quantify the true cost to industry and the national economy from a lack of seasonal workers available to harvest fresh fruits and vegetables. This initiative has been hugely successful in focusing media and political attention on our seasonal labour shortage. To the end of June 2021, 94 growers from all states of Australia had reported in excess of \$58 million in lost crops.

Growcom worked very closely with the Queensland Government to ensure the right settings were in place to enable business continuity and the supply of fresh produce through multiple changes to public health directives, including lockdowns and restrictions on the movement of people into Queensland. We want to thank members for their ongoing vigilance and compliance with directives which has kept our industry and our people safe.

Growcom was vocal in the lead up to the 2020 State Election presenting all sides of politics with a comprehensive roadmap for the industry - *A Green Spring in Queensland* - developed with the Queensland Horticulture Council. The industry roadmap included requests for the next Queensland Government to commit to improved water and energy affordability, and to invest in drought and climate initiatives, sustainability, innovation, skills and training, biosecurity, transport, and export market development.

The significance of this and Growcom's pro-active and dynamic role in leading the sector over the last 12 months has led to Growcom being appointed to lead the very important Future Fields initiative for the horticulture sector in Queensland. This initiative, on behalf of the fresh produce sector, was recently launched and has been charged with bringing key stakeholders along the supply chain together and guiding the development of the horticulture sectors long term strategic plan. We expect that this initiative will engage with growers and stakeholders from across the state and will be completed by the end of the 2021/22 financial year.

During the year, Growcom has engaged with all levels of government and presented the views and interests of our members on a wide range of issues. Some higher profile examples include making submissions to official reviews and parliamentary inquiries into agricultural chemical regulation, farm design standards in Great Barrier Reef catchments, and the operation of perishable goods markets.

As a business Growcom continues to deliver a range of practical and valued programs and services to Queensland horticulture growers.

In August 2020, Growcom's highly regarded Workplace Essentials Seminar series returned to aid agricultural businesses reduce risks and increase efficiency and compliance. Funded by the Queensland Government, and supported by Sunsuper, MADEC and the Queensland Agriculture Workforce Network (QAWN), the 2020 Workplace Essentials series focused on COVID-19 workplace health and safety obligations, workforce management, mental health and avoiding financial stress.

Growcom has been delivering Workplace Essentials Seminars in major production regions around the state since 2015 with enormous success. Survey responses from previous series have been overwhelmingly positive with 95 per cent of respondents rating the value of the workshop 8/10 or higher. Ninety-six per cent also indicated they would be implementing workplace management improvements as a result of what they had learnt, and 92 per cent would be 'highly likely' to recommend the workshops to others.

The horticulture industry has also continued to demonstrate its commitment to best practice farming with over 20 growers now certified through Growcom's Hort360 Reef Certification program and a further 75 on the pathway to certification. Launched in August 2020, Hort360 Reef Certification is a key component of the Hort360 Great Barrier Reef (Hort360 GBR) Best Management Practice (BMP) program, funded through the Queensland Government's Reef Water Quality Program. Through the voluntary uptake of Hort360 Reef Certification, industry can demonstrate stewardship towards protecting the Great Barrier Reef whilst reaping the benefits of improved practices and profitability. Growcom will continue our commitment to assisting the industry to demonstrate stewardship for the Great Barrier Reef wetland, coastal and marine ecosystems.

In another positive for the industry, the Federal Government announced ongoing support over the next four years to extend and fast track the uptake of Growcom's Fair Farms program. Fair Farms is the Australian-made training and certification program designed to help farmers in the horticultural sector engage in fair and ethical work practices. It provides tools and advice for growers to support employment best-practice standards, in a straightforward, efficient, and auditable process that farmers can use to demonstrate they meet appropriate ethical employment standards and treat workers fairly.

Since June 2020 the program has experienced a significant increase in registered participants, and those who had completed their online self-assessments had more than quadrupled ahead of the formal auditing process. Strong uptake of the program indicates growing intent along the supply chain to demonstrate fair and equitable work practices and eradicate exploitation.

In March this year Growcom unveiled our new look agvet chemical database, Infopest. Featuring all chemicals registered and approved by the Australian Pesticides and Veterinary Medicines Authority (APVMA), Infopest is a one-stop shop of accurate, up-to-date information for the effective control of weeds, pests, and diseases in a wide range of crops and livestock. Growcom worked with leading horticultural farm management software company and Growcom corporate member, Apunga over the past

year to redevelop the product which boasts improved functionality, a clean, modern look and a suite of new features.

Pest management and biosecurity are of critical concern in the horticulture industry. Pesticides play a vital role in the management of pests and diseases and knowing what is registered and permitted for use is a key part of pest management success. Growcom plays a key role in delivering practical services around pest management and chemical access. We have a detailed understanding of the regulatory frameworks for agricultural chemical access and use, excellent networks across the government and private sectors and a strong track record in preparing submissions regarding biosecurity and chemical management.

Growcom in June brought the Queensland horticulture industry together to celebrate the industry's export achievements at the inaugural Queensland Horticulture Export Congress and Awards Dinner. Held in conjunction with the industry's national conference Hort Connections in Brisbane, the Export Congress provided Queensland's fruit and vegetable exporters an opportunity to come together for an update on Queensland's horticultural trade performance during COVID, understand freight and logistics challenges exporters were facing, and hear experiences from exporting Queensland growers on how they have dealt with the disrupted trading environment. The Dinner that followed showcased the export talent our industry has fostered. Congratulations to all our nominees but most notably our Exporter of the Year - Moffatt Fresh Produce and New Exporter Award recipient - Green Valley Fingerlimes.

Finally, at this year's Annual General Meeting (AGM) we formally say goodbye to three of our long-standing Directors - Tim Carnell, Les Williams, and Colin Jeacocke.

Earlier this year Tim tendered his resignation from the Board. On behalf of the Board and staff I would like to extend my thanks to Tim for his dedication and commitment to the company and wish him all the best.

Les Williams and Colin Jeacocke will also retire at this year's AGM having served their maximum terms of eight years. Les and Colin have both worked hard for the industry helping to guide Growcom through some very challenging times. I would also like to extend a special thanks to Les for his leadership during his time as Chairman of the Board (2016 - 2019). Tim, Les and Colin's passion, industry knowledge and camaraderie will be missed.

Thank you to all our grower and corporate members for your continued support. I confirm our ongoing commitment to working with you and in your best interests in the year ahead.

Growcom serves and represents Queensland's fruit, vegetable, and nut growers. We strive for the long-term growth and success of horticultural farms and the industry as a whole.

Growcom has more than 90 years' experience providing relevant and practical services to business in the horticulture sector. Our members include fruit, vegetable, and nut producers along with individuals and organisations who have an interest in the future of Queensland horticulture.

At Growcom we champion our members' needs and provide a hub for the Queensland growing community. We are the only organisation in Australia to deliver services across the entire horticulture industry – to businesses and

organisations of all commodities, sizes, and regions, and across the value chain. While we are Queensland-based, we deliver national-scale projects and policy initiatives.

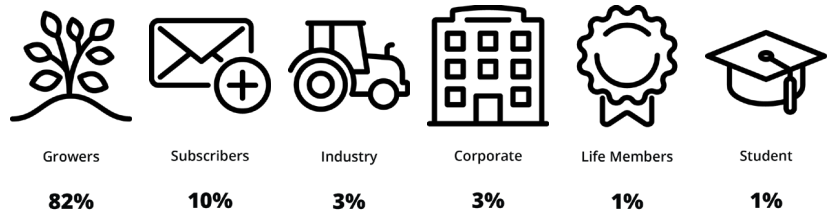
Growcom's core purpose is to advocate on behalf of our industry members. We are proud to support our growers and their families and to take our industry's needs to all levels of government and key players in the supply chain. We also deliver a range of programs, services and opportunities that help businesses and industries achieve greater success.

If you are looking for a partner or service provider in horticulture the Growcom team has the industry knowledge and expertise to help.

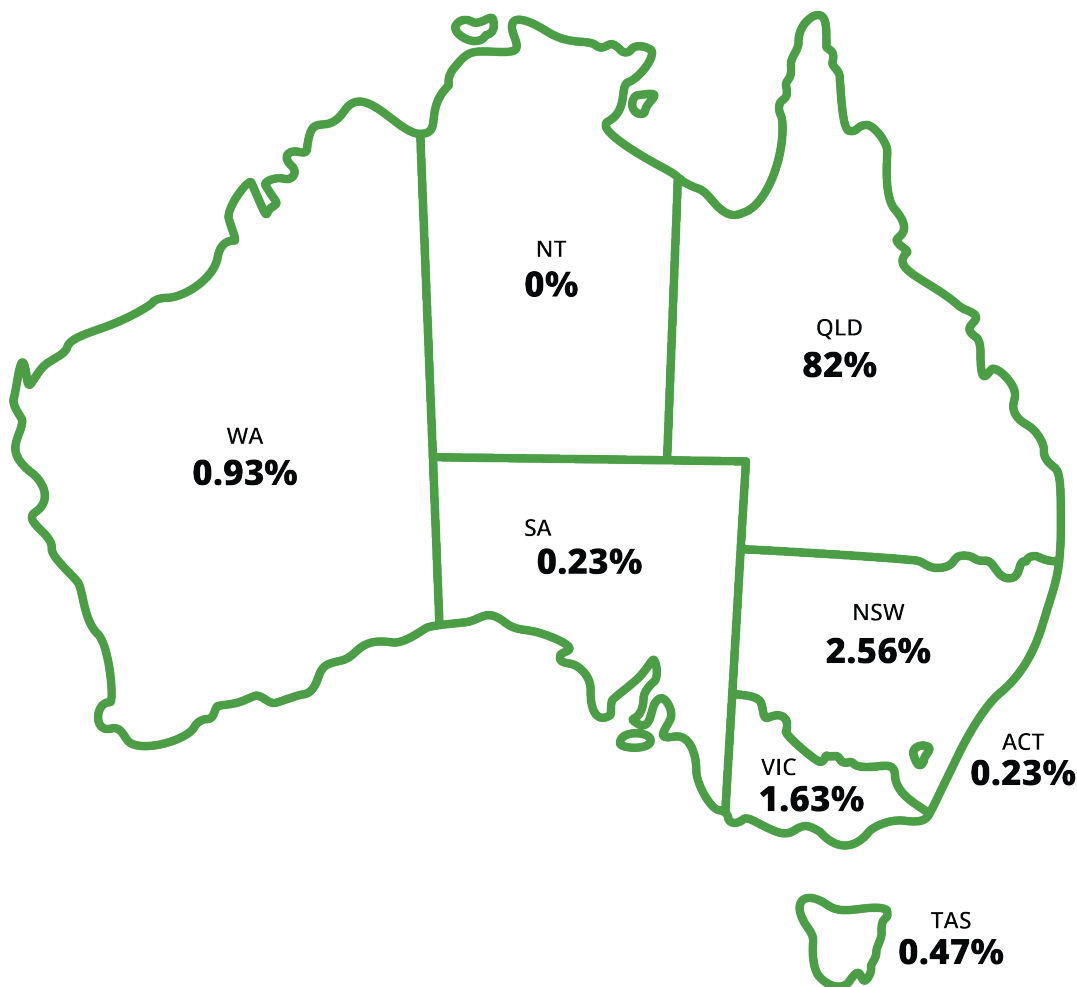
TOTAL GROWCOM MEMBERS

**400+**

MEMBERS BY CATEGORY

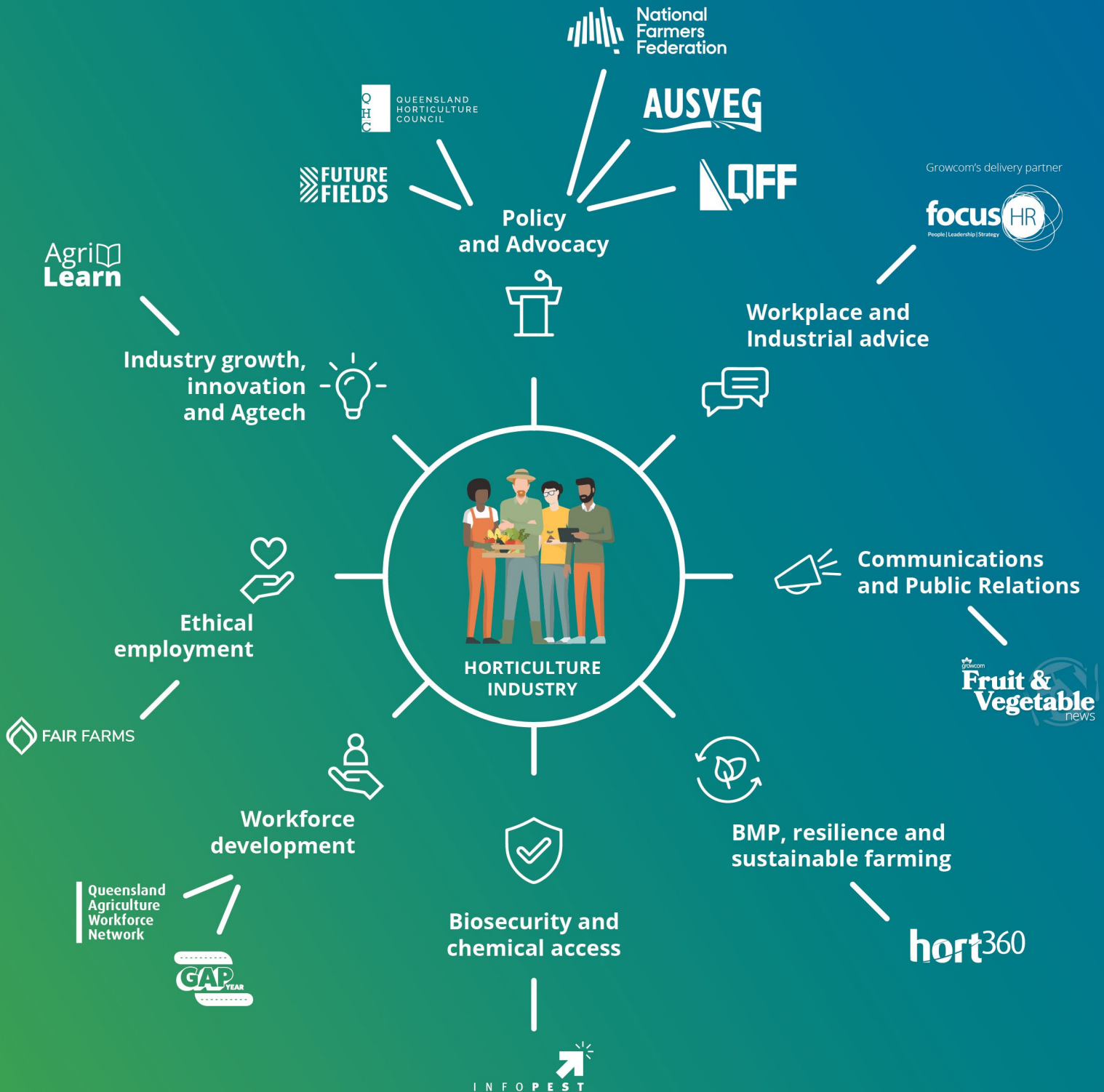


MEMBERS BY STATE



In 2020, Growcom released our updated Strategic Plan to establish a framework for the business through to 2023. The Strategic Plan 2020-23 is an organisational management tool that is used to set priorities, focus energy and resources, strengthen operations, ensure that employees and other stakeholders are working toward common objectives, and establish agreement around intended outcomes.

Following an annual review of our Strategic Plan, Growcom is pleased to release our refocused areas of priority for the business. These key pillars will help shape our focus over the next couple of years to ensure we deliver practical and relevant products and services to industry.



Growcom is the leading voice for Queensland horticulture across all commodities and regions, and we are the national peak commodity body representing the interests of the pineapple industry.

Our team builds networks and relationships across Queensland and Australia that enable us to influence positive solutions for industry.

Growcom:

- Works with our members to develop policy positions and deliver outcomes that enhance industry sustainability and profitability.
- Speaks out through the media on key industry issues.
- Campaigns on priority industry needs during State and Federal elections.
- Reviews, informs and influences government program proposals.
- Prepares policy statements, submissions, strategic plans and funding proposals.
- Works closely with politicians, the public service, industry networks and key players in the supply chain on matters of critical concern to growers.

Growcom has an enviable reputation in Queensland and is well respected by both the Federal and State Governments and departments. We are known to consistently punch above our weight.

During this past year, Growcom has engaged with all levels of government and presented the views and interests of our members on a wide range of issues. Some higher profile examples include making submissions to official reviews and parliamentary inquiries into agricultural chemical regulation, farm design standards in Great Barrier Reef catchments, and the operation of perishable goods markets.

Growcom is also an active member of the National Farmers' Federation Horticulture Council, and Queensland Farmers' Federation. We are the state member of both APAL and AUSVEG and participate in their policy forums.

### **The Queensland Horticulture Council**

Growcom is a member of, and provides the secretariat for the highly successful Queensland Horticulture Council (QHC).

Established in 2015, the QHC is the preeminent forum for deliberating and determining horticulture policy in Queensland. It is comprised of representatives from Growcom and each of the major regionally-based grower groups and associations.

The representatives agree that they needed to stand together to form coordinated policy positions on key issues and provide a single point of contact for the industry. Each organisation still deals with local issues separately but works together to provide a collective position on state and national issue where possible.

The council holds regular meetings to deliberate and establish agreed policy positions, and meets on a quarterly basis with Minister for Agricultural Industry Development and Fisheries and Minister for Rural Communities, Mark Furner.

The seven organisations that make up the QHC include:

- Growcom
- FNQ Growers
- Bowen Gumlu Growers Association
- Bundaberg Fruit & Vegetable Growers
- Gayndah Fruitgrowers Association
- Lockyer Valley Growers
- Granit Belt Growers Association

### **Future Fields**

Growcom's proactive and dynamic role in leading the sector, particularly over the last 18 months as we have navigated our way through COVID-19, has led to our being commissioned by the Queensland Department of Agriculture and Fisheries to develop a 10 year strategic plan on behalf of the Queensland fresh produce sector and supply chain.

Called Future Fields, through this initiative we will be engaging with growers and stakeholders from across the state as we develop a shared vision of where we want to be, and an agreed set of actions to turn that vision into reality. This work will be completed by the end of the 2021/22 financial year.

# hort360

Hort360 is the leading best management practice program for the Australian horticulture industry designed to help growers identify areas for improvement on farm.

Hort360 is organised around modules that represent key areas of management in farm businesses. Within each module, growers work through a series of questions about their management practices. On completion, Hort360 generates a summary report outlining priority

management actions that should be considered to achieve a more sustainable or profitable level of management.

The report also provides benchmarking graphs to track the businesses performance against others, and recommends technical information and contacts available within Hort360's comprehensive resource library to inform and guide management improvements.

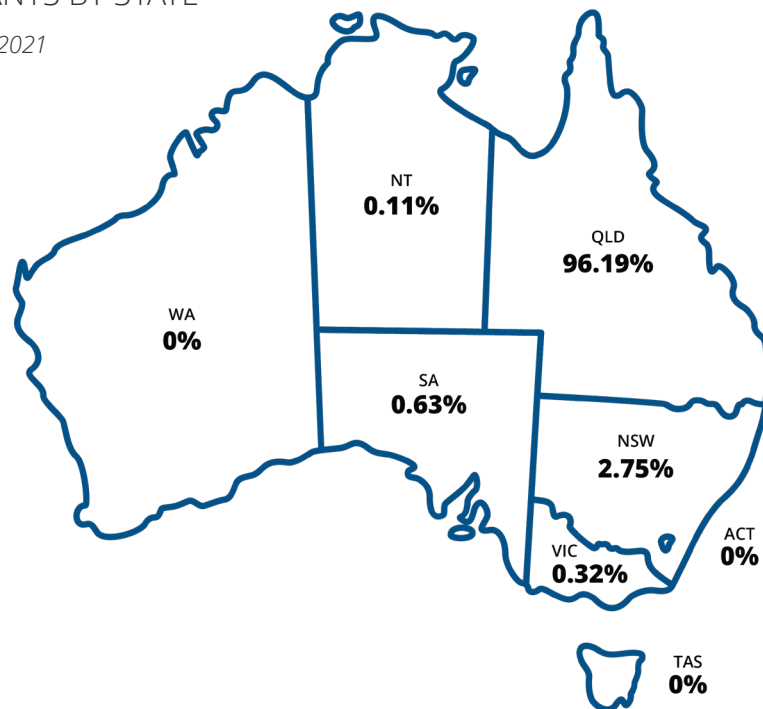
Completion of key Hort360 modules prepares growers

for audit and certification under the Freshcare environmental program. Growcom also works closely with national vegetable industry body, AUSVEG to align Hort360 with EnviroVeg (the Australian vegetable industry environmental program).

Growers can either register to access the modules online, or work through them with a facilitator. For more information: [www.hort360.com.au](http://www.hort360.com.au)

## PARTICIPANTS BY STATE

*As of 30 June 2021*







Fair Farms is a training and certification program designed specifically for employers in the Australian horticulture sector to demonstrate fair work practices.

Consumers do not want wholesome foods produced through unwholesome work practices. Australians expect their fresh produce to be delivered to the table having been sourced from farms where workers have been treated decently.

Through Fair Farms certification, growers demonstrate their

commitment to fair work practices offering a true competitive advantage. That is, access to a willing and ready workforce to help get their produce to market on time. As well, the big retailers have responsible supply policies that must be met to protect their reputation and match the needs of consumers who are increasingly demanding ethically sourced produce.

Fair Farms certification is accepted by Woolworths, Coles, Aldi, and Metcash (IGA). It also has the support of Fresh Markets Australia

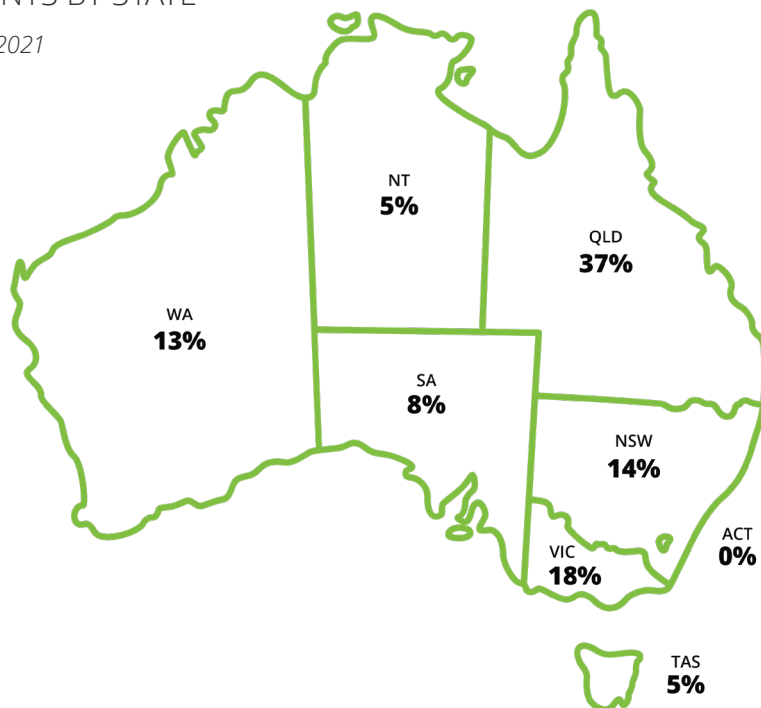
- the national organisation representing each of the five Market Chambers, the Fair Work Ombudsman, Federal Department of Agriculture and Water Resources (DAWR) and peak industry body representing vegetable and potato growers, AUSVEG.

Fair Farms stands for farmers who stand for fair work. We help growers demystify complex requirements in a practical way.

You can begin your Fair Farms Certification journey today by registering online: [www.fairfarms.com.au](http://www.fairfarms.com.au)

### PARTICIPANTS BY STATE

*As of 30 June 2021*





**I N F O P E S T**

Featuring all chemicals registered and approved by the Australian Pesticides and Veterinary Medicines Authority (APVMA), Infopest is a one-stop shop of accurate, up-to-date information for the effective control of weeds, pests, and diseases in a wide range of crops and livestock.

This premier online agvet chemical database has been proudly owned and operated by Growcom since 2012. Infopest will become your most valued

tool whether you work in agriculture, vet science, pest control, a government agency, training, or the agricultural manufacturing, sales and distribution sector.

In 2021 Infopest underwent a major refresh and now boasts improved functionality, a clean, modern look, and a suite of new features. Users can now save their favourite search terms, look up previous search results, customise their display and filter items of interest. Users can also

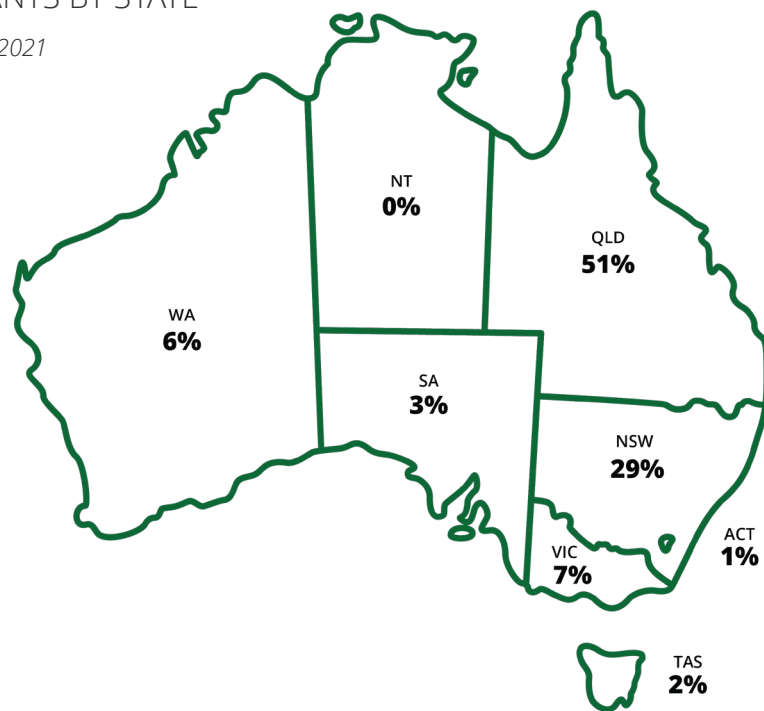
view labels, permits and safety data sheets where they are available.

Growcom can also facilitate data-sharing arrangements with farm management software companies to power the back end of software programs.

Access to Infopest is via an annual subscription. Growcom Grower Members receive a complimentary subscription as part of their membership benefits. For more information: [www.infopest.com.au](http://www.infopest.com.au)

**PARTICIPANTS BY STATE**

*As of 30 June 2021*



# AgriLearn

Growcom's AgriLearn is an online community education platform offering six micro-credential courses across a variety of agricultural skill sets, for growers and agricultural career enthusiasts. Courses include business foundation for disaster resilience, irrigation basics, natural disaster resilience program: floods, Queensland flood disaster recovery and succession planning.

Since 2016, 45 percent of the agriculture industry's

highly skilled labour force has left. In the wake of this brain drain, AgriLearn strives to bridge the employment and career divide and help upskill the labour force of tomorrow by providing community-based learning experiences. AgriLearn also aims to boost the sustainability of current agribusinesses facing the threats of natural disaster.

AgriLearn hit the world wide web in 2019 with the goal on highlighting to its users innovative practices

in data management, digital marketing, engineering, robotics and video game design.



Growcom's flagship print publication, Fruit & Vegetable News has been read by the organisation's members and those with a vested interest in the horticulture industry since the 1950s.

With 800 copies circulated bi-monthly, the magazine continues to be at the forefront of news delivery. It contains information found in no other publication including the latest industry

news, technical data, current research, and upcoming events. It is an easy way to keep up to date with developments in the industry.

Since its inception, the Fruit & Vegetable News magazine has undergone several transformations to ensure a high-quality product for subscribers, sponsors, and advertisers.

The magazine is delivered six time per year to horticultural

growers and those with an interest in the industry via Australia Post.

**Queensland Fruit & Vegetable Growers Limited**  
**ACN 090 816 827**  
**Financial Statements**

**for the financial year ended 30 June 2021**

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### **General Information**

This report covers Queensland Fruit & Vegetable Growers Limited. It has no controlled entities.

Queensland Fruit & Vegetable Growers Limited is a Company Limited by Guarantee.

The registered office and principal place of business of the company is:

Queensland Fruit & Vegetable Growers Limited  
Level 3, 183 North Quay  
Brisbane Qld 4000

A description of the nature of the Company's operations and its principal activities is included in the notes to the financial statements.

For information in relation to the Company's financial report please call the Company's Office on +617 3620 3844

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# *Queensland Fruit & Vegetable Growers Limited*

ACN 090 816 827

## **DIRECTORS' REPORT FOR THE YEAR ENDED 30 JUNE 2021**

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Your directors present this report on the entity for the financial year ended 30 June 2021

Belinda Frentz - Chair

Joe Moro - Vice Chairman

Colin Jeacocke

Tim Carnell (resigned 28th September 2021)

Les Williams

Sharron Windolf

Judy Shepherd

Michael Kent

Directors have been in office since the start of the financial year to the date of this report unless otherwise stated.

### **PRINCIPAL ACTIVITIES**

The principal activities of the entity during the financial year were services offered on behalf of our members, partners and clients as follows:

- advocacy and policy development
- product promotions and advertising services to industry and horticulture industry development
- industrial relations and workplace related advice
- strategic plans and project management
- creative communications and marketing
- administration and secretariat

### **Review of operations and results of activities**

The results of operations were as follows: loss after tax of the entity for the year ended 30 June 2021 \$212,215 (2020 profit: \$259,178).

### **Matters subsequent to the end of the financial year**

The impact of the Coronavirus (COVID-19) pandemic is ongoing and while it has been financially negative for the entity up to 30 June 2021, it is not practicable to estimate the potential impact, positive or negative, after the reporting date. The situation is rapidly developing and is dependent on measures imposed by the Australian Government and other countries, such as maintaining social distancing requirements, quarantine, travel restrictions and any economic stimulus that may be provided.

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# ***Queensland Fruit & Vegetable Growers Limited***

ACN 090 816 827

## **DIRECTORS' REPORT FOR THE YEAR ENDED 30 JUNE 2021**

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### **Performance measurement**

The company measures its performance against the objectives outlined in the company's strategic plan.

#### **The company's short-term objectives are to:**

- provide targeted services to industry where the company has a competitive advantage
- maintain industry expertise to support the agri-political activities, and
- continue the improvement in financial performance to ensure a sustainable base for future operations.

#### **The company's long-term objectives are to:**

- deliver effective policy development and advocacy for horticulture
- be a peak body for all production horticulture which represents all commodities and is engaged with its members,
- provide a range of valued services to industry, and
- be a financially successful organisation with a commercial culture.

#### **To achieve these objectives, the company has adopted the following strategies:**

- engage with members, stakeholders and staff to identify issues and develop and improve Growcom policy and activities
- identify and establish collaborative and partnership opportunities with government and industry bodies to promote awareness of, and seek solutions to, issues that affect the horticulture industry
- effectively communicate policy development achievements to the broader industry and our stakeholders
- become the "go to" organisation for horticulture industry crisis management in Queensland
- proactively and effectively deliver outcomes for the pineapple industry, as their peak body
- become the lead delivery agent of choice for funded projects to horticulture
- provide relevant and cost-effective services of benefit to the industry, and to
- develop and implement a 'commercial culture'.

### **Directors' and officers' liability insurance**

During the year, the Company paid a premium to insure current directors or officers of the Company against certain liabilities. The insured perils under the policy are:

#### **Directors and officers**

The insurer agrees to pay (unless otherwise stated) on behalf of each director or officer all losses which he/she becomes legally obligated to pay on account of any claims first made against him/her during the policy period for a wrongful act committed before or during the policy period.

#### **Company reimbursement**

To reimburse the company for payments, it is legally entitled or obliged to indemnify directors or officers for claims made against them whilst acting in their capacity as directors or officers. It will not reimburse the company for claims made against the company.

Limit of liability is \$10,000,000 for any one incidence.

Premium for the year was \$12,450 (2020:\$10,720).

### **Indemnifying auditor**

No indemnities have been given or insurance or premiums paid, during or since the end of financial year, for any person who is or has been an auditor of the entity.

### **Proceedings on behalf of the entity**

No person has applied for leave of Court to bring proceedings on behalf of the entity or intervene in any proceedings to which the entity is a party for the purpose of taking responsibility on behalf of the entity for all or any part of those proceedings. The entity was not a party to any such proceedings during the year.

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# ***Queensland Fruit & Vegetable Growers Limited***

ACN 090 816 827

## **DIRECTORS' REPORT FOR THE YEAR ENDED 30 JUNE 2021**

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### **Information on Directors**

#### **Belinda Frentz**

Non-Executive Director since 11 November 2015  
Chair since 22 November 2019

#### Experience and Special Responsibilities

Belinda Frentz was a primary school teacher for 10 years before joining the family farming business, Coastal Hydroponics, on the Gold Coast. The business supplies herbs and packaged leaf salads to Coles. Belinda entered the business to take over the Quality Assurance program and was then promoted to the Production Manager's role.

Belinda has been the Queensland representative on the board of EnviroVeg, a program dedicated to creating a profitable vegetable industry based on environmentally sustainable production available through AUSVEG. Belinda is the current Deputy Chair of AUSVEG.

She participated in Growcom's young growers leadership program 'Next Gen' in 2011 and has also taken part in professional development training programs for Quality Assurance. She has been keenly involved in Growcom's Women in Horticulture program and was awarded a bursary for professional development within the industry in 2012.

She was awarded AUSVEG Horticultural Woman of the Year in 2013 and Grower of the Year in 2014.

#### **Les Williams**

Non-Executive Director since 14 November 2013  
Chair to 22 November 2019

#### Experience and Special Responsibilities

Les Williams is a third generation Wamuran pineapple grower. He was a director of Elimbah Co-operative for 20 years finishing in 2015. In 2007 he took on the role of Pineapple Growers Advancement Group (PGAG) Research and Development Representative.

The PGAG has been integral in the development of the pineapple industry. As part of his PGAG role, Les helped develop the Pineapple Industry strategic Plan and the pineapple levy. He was voted the Pineapple Grower of the Year by industry in 2012. Les completed the Building Rural Leader's program in 2007 and the Next Generation Leadership program in 2013.

Les is a former Director of the Queensland Farmers' Federation (QFF) and member of the QFF Policy Council. He is also the former Chairman of Queensland Horticultural Council.



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# ***Queensland Fruit & Vegetable Growers Limited***

ACN 090 816 827

## **DIRECTORS' REPORT FOR THE YEAR ENDED 30 JUNE 2021**

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### **Col Jeacocke**

Non-Executive Director since 14 November 2013

#### Experience and Special Responsibilities

Colin Jeacocke is a mango and dragon fruit grower at Gin Gin with extensive experience in fruit and vegetable production. He has also travelled widely and has been involved in international research and marketing. Col has been an active member over many years contributing to a number of local and regional commodity associations and grower groups, including being a past member of the Queensland Fruit & Vegetable Growers and Bundaberg Fruit & Vegetable Growers Boards. He has also been the past Chairman of the Queensland Mango Committee and Gin Gin Fruit and Vegetables Association.

### **Sharron Windolf**

Appointed as Director at AGM on 11 November 2015

#### Experience and Special Responsibilities

Sharron Windolf is based in the Lockyer Valley and co-owns and manages Windolf Farms along with husband Paul, and business partners. Windolf Farms produces vegetables and fruit for local, interstate and export markets.

Sharron had a background in banking and retail before becoming involved in the horticulture industry. Sharron holds a Bachelor of Commerce from the University of Southern Queensland and has contributed to various community groups over the years.

Sharron is a member of the Sunsuper Rural and Regional Advisory Committee, a committee member of Lockyer Valley Growers and a member of the Hort Innovation Pre Farm Gate Hort Strategic Investment Advisory Panel.

In 2016 Sharron was awarded the AUSVEG Woman in Horticulture Award and is the Chair of the Finance and Audit sub-committee.

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# Queensland Fruit & Vegetable Growers Limited

ACN 090 816 827

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## DIRECTORS' REPORT FOR THE YEAR ENDED 30 JUNE 2021

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### Joe Moro

Non-Executive Director since 23 November 2016  
Deputy Chair from 22 November 2019

#### Experience and Special Responsibilities

Joe is Chairman of the Mareeba District Fruit & Vegetable Growers Association {FNQ Growers} and a mango grower. Joe has many years of experience in business and the horticulture industry, as well as wider community involvement across North Queensland.

He has been Chairman of the FNQ Growers since 1995 and in 1997 he was appointed by the Queensland Government to the Queensland Horticultural Institute Board in the Department of Primary Industries. He was a Mareeba Shire Councillor from 2000 until 2008 and is a Director of Queensland Farmers' Federation.

Joe is the Chairman of Queensland Horticultural Council, a member of Queensland Farmers' Federation Policy Council and the Water and Energy committee.

Joe also helped in the formation of the Australian Mango Industry Association and went on to serve as Chairman. He is a dedicated and experienced farmer and proprietor of the family farming business, A Moro & Son. He has grown a wide variety of crops over the years including pumpkins, zucchini, cucumbers, capsicums, tomatoes, papaws, watermelons, citrus and tobacco, but now solely grows mangoes.

### Judy Shepherd

Appointed as Casual Director 15 September 2016  
Non-Executive Director since 23 November 2016

#### Experience and Special Responsibilities

Judy Shepherd is a citrus orchardist in Gayndah. She operates three mandarin orchards with her husband and son for the Australian domestic markets and export markets throughout the world.

Judy's focus is on the strategic operational direction of the enterprise with an emphasis on emerging Asian markets and establishing strong relationships with export customers. Through her role as Secretary of the Gayndah Fruitgrowers Association, she has worked locally in the industry for many years to ensure growers have access to best practice models and support in WHS, HR and IR processes and compliance.

Judy holds a Bachelor of IT, Computer Software Engineering, a Diploma of Agribusiness and a Graduate Certificate in Human Services. She was an enthusiastic participant in the Growcom Women in Horticulture Program and received a bursary in 2012 to pursue further professional development.

Judy is a member of the Queensland Horticulture Council. She is also the Manager of a successful Regional Disability Employment site and works in this role as an advocate for people with a disability in their employment and training goals throughout the North Burnett region.

# Queensland Fruit & Vegetable Growers Limited

ACN 090 816 827

## DIRECTORS' REPORT FOR THE YEAR ENDED 30 JUNE 2021

### Michael Kent

Appointed as Casual Director 23 April 2019

#### Experience and Special Responsibilities

Michael Kent is an experienced corporate governance professional and in-house commercial lawyer. Michael holds qualification as a solicitor and Chartered Secretary.

He is General Counsel for Transit Systems Pty Ltd, an Australian-based international multi-disciplinary transport solutions provider which operates 3000 buses and employs over 6700 employees in Australia, the United Kingdom, Singapore, New Zealand and the USA.

Michael has previously held board or governance roles in the not-for-profit, aged care and maritime pilotage industries.

### Tim Carnell

Non-Executive Director from 22 November 2019 to 28 September 2021

Tim Carnell is a fourth-generation horticultural producer from Glen Aplin on the Granite Belt where he currently farms with his wife Felicity, and parents Trevor and Alison. Tim operates Kirra Pines Farming growing tomatoes, capsicums and leeks on 101 hectares across nine growing sites.

Tim has a passion for horticulture and his local growing community and currently serves as Vice-President on the Stanthorpe and Granite Belt Chamber of Commerce. Through this appointment he was involved in the Emu Swamp Dam Steering Committee and also heavily involved in the inception of the Granite Belt Growers Association taking on the role as interim-President during the development phase.

### Meetings of Directors

The number of directors' meetings (including meetings of committees of directors) and number of meetings attended by each of the directors of the Company during the financial year were:

Name	Director's Meetings		Finance & Audit Committee	
	Number eligible to attend	Number attended	Number eligible to attend	Number attended
Les Williams	7	6	1	1
Colin Jeacocke	7	4	1	1
Sharron Windolf	7	7	7	7
Belinda Frenz	7	7	7	5
Joe Moro	7	6	1	1
Judy Shepherd	7	7	7	7
Michael Kent	7	6	7	6
Tim Carnell	7	6	1	1

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# Queensland Fruit & Vegetable Growers Limited

ACN 090 816 827

## DIRECTORS' REPORT FOR THE YEAR ENDED 30 JUNE 2021

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### Significant after balance date events

No matters or circumstances have arisen since the end of the financial year which significantly affected or may significantly affect the operations of the entity, the results of those operations, or the state of affairs of the entity in future financial years.

### Likely future development and expected results

The information required by section 299(1) (e) of the Corporations Act 2001 has been omitted from the report because the directors believe that it would result in unreasonable prejudice to the entity.

### Performance in relation to environmental regulation

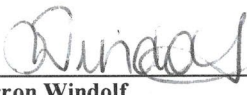
There has been no matter either during or since the end of the financial year which in the opinion of the directors would give rise to any conflict with the provisions of existing environmental regulation.

### Auditor's independence declaration

The lead auditor's independence declaration for the year ended 30 June 2021 has been received and can be found on the page following the directors' report.

Signed in accordance with a resolution of the Board of Directors.

  
\_\_\_\_\_  
Belinda Frenzt  
Chair

  
\_\_\_\_\_  
Sharron Windolf  
Chair Finance and Audit Committee

Dated this 28<sup>th</sup> day of October 2021

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# Queensland Fruit & Vegetable Growers Limited

ACN 090 816 827

## AUDITOR'S INDEPENDENCE DECLARATION

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Level 10, 12 Creek St  
Brisbane QLD 4000  
GPO Box 457 Brisbane QLD 4001  
Australia

### DECLARATION OF INDEPENDENCE BY T R MANN TO THE DIRECTORS OF QUEENSLAND FRUIT AND VEGETABLE GROWERS LIMITED

As lead auditor of Queensland Fruit and Vegetable Growers Limited for the year ended 30 June 2021, I declare that, to the best of my knowledge and belief, there have been:

1. No contraventions of the auditor independence requirements of the *Corporations Act 2001* in relation to the audit; and
2. No contraventions of any applicable code of professional conduct in relation to the audit.

A handwritten signature in black ink, appearing to read 'T R Mann', written over a light blue horizontal line.

**T R Mann**  
Director

**BDO Audit Pty Ltd**

Brisbane, 28 October 2021

# Queensland Fruit & Vegetable Growers Limited

ACN 090 816 827

## STATEMENT OF COMPREHENSIVE INCOME for the year ended 30 June 2021

	Note	2021 \$	2020 \$
<b>Income from Continuing Operations</b>			
<b>Revenue</b>			
Project Revenue		2,928,929	3,185,331
Other revenue from ordinary activities		1,114,229	1,118,290
Interest revenue		17,156	27,834
Gain on sale of Property, Plant and Equipment		-	31,932
<b>Total Income from Continuing Operations</b>	2	4,060,314	4,363,387
<b>Expenses from Continuing Operations</b>			
Employee benefits expense		2,405,340	2,282,961
Depreciation and amortisation		219,384	171,602
Rental expense and operating leases		6,112	32,604
Office expenses		217,773	248,679
Project management expenses		785,870	928,987
Travel expenses		78,497	79,320
Loss on sale of Property, Plant and Equipment		4,127	-
Finance costs		21,083	17,652
Other expenses	3	534,343	342,404
<b>Total Expenses from Continuing Operations</b>		4,272,529	4,104,209
<b>Profit/(loss) before income tax</b>		(212,215)	259,178
Income tax expense	1(h)	-	-
<b>Profit/(loss) for the year</b>		<b>(212,215)</b>	<b>259,178</b>
<b>Other Comprehensive Income</b>		-	-
<b>Total Comprehensive Income</b>		<b>(212,215)</b>	<b>259,178</b>

The accompanying notes form part of these statements.

# Queensland Fruit & Vegetable Growers Limited

ACN 090 816 827

## STATEMENT OF FINANCIAL POSITION as at 30 June 2021

	Note	2021 \$	2020 \$
<b>ASSETS</b>			
<b>Current assets</b>			
Cash and cash equivalents	4	2,961,044	2,430,578
Trade and other receivables	5	205,698	428,232
<b>Total current assets</b>		<b>3,166,742</b>	<b>2,858,810</b>
<b>Non-Current Assets</b>			
Right-of-use assets	6	227,370	396,788
Property, plant and equipment	7	107,282	142,102
<b>Total non-current Assets</b>		<b>334,652</b>	<b>538,890</b>
<b>Total assets</b>		<b>3,501,394</b>	<b>3,397,700</b>
<b>LIABILITIES</b>			
<b>Current liabilities</b>			
Trade and other payables	8	366,452	169,886
Lease liabilities	9	103,599	138,528
Contract liabilities	10	589,497	310,373
Current employee provisions	11	174,981	196,758
<b>Total current liabilities</b>		<b>1,234,529</b>	<b>815,545</b>
<b>Non-current liabilities</b>			
Non-current Lease liabilities	9	132,625	235,700
		<b>132,625</b>	<b>235,700</b>
<b>Total liabilities</b>		<b>1,367,154</b>	<b>1,051,245</b>
<b>Net assets</b>		<b>2,134,240</b>	<b>2,346,455</b>
<b>EQUITY</b>			
Retained earnings		-	-
Reserves	12	2,134,240	2,346,455
<b>Total equity</b>		<b>2,134,240</b>	<b>2,346,455</b>

*The accompanying notes form part of these statements.*

# Queensland Fruit & Vegetable Growers Limited

ACN 090 816 827

## STATEMENT OF CHANGES IN EQUITY for the year ended 30 June 2021

	Note	Accumulated Surplus/Deficit \$	Corporate Reserve \$	Total \$
<b>Balance 1 July 2019</b>		-	2,087,277	2,087,277
Profit (Loss) attributable to the entity		259,178	-	259,178
<b><i>Total comprehensive income for the year</i></b>		<b>259,178</b>	<b>-</b>	<b>259,178</b>
Transfer to and from reserves		(259,178)	259,178	-
<b>Balance 30 June 2020</b>		<b>-</b>	<b>2,346,455</b>	<b>2,346,455</b>
Loss attributable to the entity		(212,215)	-	(212,215)
<b><i>Total comprehensive income for the year</i></b>		<b>(212,215)</b>	<b>-</b>	<b>(212,215)</b>
Transfer to and from reserves		212,215	(212,215)	-
<b>Balance 30 June 2021</b>		<b>-</b>	<b>2,134,240</b>	<b>2,134,240</b>

*The accompanying notes form part of these statements.*



# Queensland Fruit & Vegetable Growers Limited

ACN 090 816 827

## STATEMENT OF CASH FLOWS for the year ended 30 June 2021

	Note	2021 \$	2020 \$
<b>Cash flows from operating activities</b>			
Receipts of revenue (inclusive of GST)		4,925,937	4,195,721
Payments to suppliers and employees (inclusive of GST)		(4,241,724)	(3,949,772)
Interest received		16,464	27,834
Finance Cost		(823)	(123)
Net cash provided by operating activities		<u>699,854</u>	<u>273,660</u>
<b>Cash flows from investing activities</b>			
Proceeds on sale of property, plant and equipment		-	34,228
Payments for property, plant and equipment		<u>(18,748)</u>	<u>(86,547)</u>
Net cash used in investing activities		<u>(18,748)</u>	<u>(52,319)</u>
<b>Cash flows from financing activities</b>			
Repayment of lease commitments		<u>(150,640)</u>	<u>(154,873)</u>
Net cash used in financing activities		<u>(150,640)</u>	<u>(154,873)</u>
<b>Net increase in cash and cash equivalents</b>		530,466	66,468
<b>Cash and cash equivalents at beginning of financial year</b>		<u>2,430,578</u>	<u>2,364,110</u>
<b>Cash and cash equivalents at the end of financial year</b>	4	<u>2,961,044</u>	<u>2,430,578</u>

*The accompanying notes form part of these statements.*

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# *Queensland Fruit & Vegetable Growers Limited*

ACN 090 816 827

## **Notes index**

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# Queensland Fruit & Vegetable Growers Limited

ACN 090 816 827

NOTES TO AND FORMING PART OF THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 30 JUNE 2021

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## 1. Accounting Policies

The financial statements are for Queensland Fruit & Vegetable Growers Limited (QFVG) as an individual entity, incorporated and domiciled in Australia. Queensland Fruit & Vegetable Growers Limited is a company limited by guarantee. The entity is considered a not-for-profit for the purpose of preparing these financials.

### Basis of preparation

These general purpose financial statements have been prepared in accordance with Australian Accounting Standards - Reduced Disclosure Requirements and Interpretations issued by the Australian Accounting Standards Board ('AASB') and the Corporations Act 2001, as appropriate for not-for-profit entities.

The financial statements have been prepared on an accruals basis and are based on historical costs, except for financial assets for which a fair value basis has been adopted.

Material accounting policies adopted in the preparation of these financial statements are presented below and have been consistently applied unless otherwise stated.

### (a) Revenue

#### *Income of Not-For-Profit Entities*

The company applies AASB1058 to recognise income where an asset is received in a transaction, such as by way of grant, bequest or donation and there has either been no consideration transferred, or the consideration paid is significantly less than the asset's fair value; and where the intention is to principally enable the entity to further its objectives. The timing of income recognition is dependent upon whether the transaction gives rise to a liability or other performance obligation at the time of receipt.

For transfers of financial assets to the entity which enable it to acquire or construct a recognisable non-financial asset, the entity must recognise a liability amounting to the excess of the fair value of the transfer received over any related amounts recognised. Related amounts recognised may relate to contributions by owners, AASB 15 revenue or contract liability recognised, lease liabilities in accordance with AASB 16, financial instruments in accordance with AASB 9, or provisions in accordance with AASB 137. The liability is brought to account as income over the period in which the entity satisfies its performance obligation. If the transaction does not enable the entity to acquire or construct a recognisable non-financial asset to be controlled by the entity, then any excess of the initial carrying amount of the recognised asset over the related amounts is recognised as income immediately. Where the fair value of volunteer services received can be measured, a private sector not-for-profit entity can elect to recognise the value of those services as an asset where asset recognition criteria are met or otherwise recognise the value as an expense.

## 1. Accounting Policies (continued)

### (a) Revenue (continued)

#### *Revenue from contracts with customers*

The company applies AASB 15 to recognise revenue when an agreement is enforceable and contains performance obligations to transfer goods or services that are sufficiently specific to determine when the obligation has been satisfied. For an arrangement that is not within the scope of AASB 15, and not otherwise within the scope of other standards, it would be treated as contribution income under AASB 1058 (for example a cash donation without conditions).

Revenue from contracts with customers is recognised at an amount that reflects the consideration to which the company is expected to be entitled in exchange for transferring goods or services to a customer. For each contract with a customer, the company: identifies the contract with a customer; identifies the performance obligations in the contract; determines the transaction price which takes into account estimates of variable consideration and the time value of money; allocates the transaction price to the separate performance obligations on the basis of the relative stand-alone selling price of each distinct good or service to be delivered; and recognises revenue when or as each performance obligation is satisfied in a manner that depicts the transfer to the customer of the goods or services promised.

Variable consideration within the transaction price, if any, reflects concessions provided to the customer such as discounts, rebates and refunds, any potential bonuses receivable from the customer and any other contingent events. Such estimates are determined using either the 'expected value' or 'most likely amount' method. The measurement of variable consideration is subject to a constraining principle whereby revenue will only be recognised to the extent that it is highly probable that a significant reversal in the amount of cumulative revenue recognised will not occur. The measurement constraint continues until the uncertainty associated with the variable consideration is subsequently resolved. Amounts received that are subject to the constraining principle are recognised as a refund liability.

#### *Contact assets and liabilities*

AASB 15 uses the terms 'contract asset' and 'contract liability' to describe what is commonly known as 'accrued revenue' and 'deferred revenue'. Contract assets are balances due from customers under contracts as work is performed and therefore a contract asset is recognised over the period in which the performance obligation is fulfilled. This represents the entity's right to consideration for the services transferred to date. Amounts are generally reclassified to receivables when these have been certified or invoiced to a customer. Contract liabilities arise where payment is received prior to work being performed.

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# Queensland Fruit & Vegetable Growers Limited

ACN 090 816 827

NOTES TO AND FORMING PART OF THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 30 JUNE 2021

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## 1. Accounting Policies (continued)

### (a) Revenue (continued)

#### *Government grants - Reciprocal Transfer*

Grants from the government are recognised at their fair value where there is a reasonable assurance that the grant will be received and the group will comply with all attached conditions.

Government grants relating to costs are deferred and recognised in the profit or loss over the period necessary to match them with the costs that they are intended to compensate.

Government grants relating to the purchase of property, plant and equipment are included in non-current liabilities as deferred income and are credited to profit or loss on a straight-line basis over the expected lives of the related assets.

#### *Government grants – Non-Reciprocal Transfers*

Government grants related to non-reciprocal transfers are recognised when the company obtains control of the Grant, it is probable that the economic benefits of the grant will flow to the entity and the amount of the grant can be measured reliably.

#### *Interest Revenue*

Interest revenue is recognised using the effective interest rate method, which for floating rate financial assets is the rate inherent in the instrument. Dividend revenue is recognised when the right to receive a dividend has been established.

All revenue is stated net of the amount of goods and services tax (GST).

### (b) Property, plant and equipment

Each class of property, plant and equipment is carried at cost less, where applicable, accumulated depreciation and impairment losses.

Plant and equipment are measured on the cost basis less depreciation and impairment losses. The carrying amount of plant and equipment is reviewed annually by directors to ensure it is not in excess of the recoverable amount from these assets. The recoverable amount is assessed on the basis of the expected net cash flows that will be received from the assets employment and subsequent disposal. The expected net cash flows have been discounted to their present values in determining recoverable amounts.

#### **Depreciation**

The depreciable amount of all fixed assets including capitalised lease assets, but excluding freehold land, is depreciated on a straight line basis over the asset's useful life to the entity commencing from the time the asset is held ready for use. The depreciation rates used for each class of depreciable assets are:

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# Queensland Fruit & Vegetable Growers Limited

ACN 090 816 827

NOTES TO AND FORMING PART OF THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 30 JUNE 2021

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## 1. Accounting Policies (continued)

### (b) Property, plant and equipment (continued)

Class of fixed asset	Depreciation rate
Motor Vehicles and forklifts	3-10 years
Furniture, fittings and equipment	3-10 years

The assets' residual values and useful lives are reviewed, and adjusted if appropriate, at the end of each reporting period. An asset class's carrying amount is written down immediately to its recoverable amount if the asset's carrying amount is greater than its estimated recoverable amount.

Gains and losses on disposals are determined by comparing proceeds with the carrying amount. These gains or losses are included in the statement of comprehensive income. When re-valued assets are sold, amounts included in the revaluation reserve relating to that asset are transferred to retained earnings.

### (c) Leases

#### Right-of-use assets

A right-of-use asset is recognised at the commencement date of a lease. The right-of-use asset is measured at cost, which comprises the initial amount of the lease liability, adjusted for, as applicable, any lease payments made at or before the commencement date net of any lease incentives received, any initial direct costs incurred, and, except where included in the cost of inventories, an estimate of costs expected to be incurred for dismantling and removing the underlying asset, and restoring the site or asset.

Right-of-use assets are depreciated on a straight-line basis over the unexpired period of the lease or the estimated useful life of the asset, whichever is the shorter. Right-of use assets are subject to impairment or adjusted for any remeasurement of lease liabilities.

#### Lease Liabilities

A lease liability is recognised at the commencement date of a lease. The lease liability is initially recognised at the present value of the lease payments to be made over the term of the lease, discounted using the interest rate implicit in the lease or, if that rate cannot be readily determined, the entity's incremental borrowing rate. Lease payments comprise of fixed payments less any lease incentives receivable, variable lease payments that depend on an index or a rate, amounts expected to be paid under residual value guarantees, exercise price of a purchase option when the exercise of the option is reasonably certain to occur, and any anticipated termination penalties. The variable lease payments that do not depend on an index or a rate are expensed in the period in which they are incurred.

Lease liabilities are measured at amortised cost using the effective interest method. The carrying amounts are remeasured if there is a change in the following: future lease payments arising from a change in an index or a rate used; residual guarantee; lease term; certainty of a purchase option and termination penalties. When a lease liability is remeasured, an adjustment is made to the corresponding right-of use asset, or to profit or loss if the carrying amount of the right-of-use asset is fully written down.

## 1. Accounting Policies (continued)

### (c) Leases (continued)

Lease payments to be made under reasonably certain extension options are also included in the measurement of the liability.

Payments associated with short-term leases and all leases of low-value assets are recognised on a straight-line basis as an expense in the Statement of Comprehensive Income.

### (d) Financial instruments

#### *Financial Assets*

Financial assets are classified in the following measurement categories:

- those to be measured subsequently at fair value (either through OCI, or through profit or loss); and
- those to be measured at amortised cost.

The classification depends on the business model for managing the financial assets and the contractual terms of the cash flows.

For assets measured at fair value, gains and losses will either be recorded in profit or loss or OCI. For investments in equity instruments that are not held for trading, this will depend on whether an irrevocable election has been made at the time of initial recognition to account for the equity investment at fair value through other comprehensive income (FVOCI).

Debt investments are reclassified when and only when its business model for managing those assets changes.

#### *Measurement*

At initial recognition, financial assets are measured at fair value plus, in the case of a financial asset not at fair value through profit or loss (FVPL), transaction costs that are directly attributable to the acquisition of the financial asset. Transaction costs of financial assets carried at FVPL are expensed in profit or loss.

Financial assets with embedded derivatives are considered in their entirety when determining whether their cash flows are solely payment of principal and interest.

**1. Accounting Policies (continued)**  
**(d) Financial instruments (continued)**

*Debt instruments*

Subsequent measurement of debt instruments depends on the business model for managing the asset and the cash flow characteristics of the asset. Queensland Fruit & Vegetable Growers Ltd has cash and cash equivalents and trade and other receivables as financial assets. Consequently, the most relevant measurement category is as follows:

- Amortised cost: Assets that are held for collection of contractual cash flows where those cash flows represent solely payments of principal and interest are measured at amortised cost. Interest income from these financial assets is included in finance income using the effective interest rate method. Any gain or loss arising on derecognition is recognised directly in profit or loss and presented in other gains/(losses), together with foreign exchange gains and losses. Impairment losses are presented as separate line item in the statement of profit or loss.

*Impairment*

The expected credit losses associated with its debt instruments carried at amortised cost are assessed on a forward looking basis. The impairment methodology applied depends on whether there has been a significant increase in credit risk. If, at the reporting date, the credit risk has not increased significantly since initial recognition, the company shall measure the loss allowance at an amount equal to 12-month expected credit losses. Significant financial difficulties of the counterparty, probability that that the counterparty will enter bankruptcy or financial reorganisation, and default in payments are all considered indicators that a low allowance may be required. If the credit risk increases to the point that it is considered to be credit impaired, interest income will be calculated based on the gross carrying amount adjusted for the loss allowance. A significant increase in credit risk is defined by management as any contractual payment which is more than 30 days past due. Any contractual payment which is more than 90 days past due is considered credit impaired.

For trade receivables, the simplified approach permitted by AASB 9 is applied, which requires expected lifetime losses to be recognised from initial recognition of the receivables.

*Financial Liabilities*

Financial liabilities are measured at amortised cost. Queensland Fruit & Vegetable Growers Ltd has trade and other payables as financial liabilities.



## 1. Accounting Policies (continued)

### (e) Employee benefits

Provision is made for the company's liability for employee benefits arising from services rendered by employees to the end of the reporting period. Employee benefits that are expected to be settled within one year have been measured at the amounts expected to be paid when the liability is settled. Employee benefits payable later than one year have been measured at the present value of the estimated future cash outflows to be made for those benefits. In determining the liability, consideration is given to employee wage increases and the probability that the employee may not satisfy vesting requirements. Those cash outflows are discounted using market yields on national government bonds with terms to maturity that match the expected timing of cash flows. Contributions are made by the entity to an employee superannuation fund and are charged as expenses when incurred.

### (f) Cash and cash equivalents

Cash and cash equivalents include cash on hand, deposits held at-call with banks, other short-term highly liquid investments with original maturities of three months or less, and bank overdrafts. Bank overdrafts are shown within short-term borrowings in current liabilities on the statement of financial position.

### (g) Goods and Services Tax (GST)

Revenues, expenses and assets are recognised net of the amount of GST, except where the amount of GST incurred is not recoverable from the Australian Taxation Office. In these circumstances the GST is recognised as part of the cost of acquisition of the asset or as part of an item of expense. Receivables and payables in the statement of financial position are shown inclusive of GST.

Cash flows are presented in the statement of cash flows on a gross basis, except for the GST component of investing and financing activities, which are disclosed as operating cash flows.

### (h) Income tax

The company is a tax exempt organisation in accordance with section 50 40 ITAA 1997 as determined by the Directors. No provision has been made for income tax as the Company operates solely as a not-for-profit organisation promoting development of Australian resources and qualifies for exemption from income tax under S50 40 ITAA 1997. In addition, no dividends can or will be paid by the Company due to its constitution.

### (i) Contract Liabilities

Contract liabilities represents liabilities for project revenue received prior to the end of the financial year and which are unearned as at the reporting date, as performance obligations have not been satisfied.

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# Queensland Fruit & Vegetable Growers Limited

ACN 090 816 827

NOTES TO AND FORMING PART OF THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 30 JUNE 2021

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## 1. Accounting Policies (continued)

### (j) Comparative figures

Where required by Accounting Standards comparative figures have been adjusted to conform with changes in presentation for the current financial year.

### (k) Accounting standards issued but not yet effective

Australian Accounting Standards and Interpretations that have recently been issued or amended but are not yet mandatory, have not been early adopted by the group for the annual reporting period ended 30 June 2021.

- AASB 2018-6 Amendments to Australian Accounting Standards: Definition of a Business (effective from 1 July 2021).

- AASB 2018-7 Amendments to Australian Accounting Standards: Definition of Material (effective from 1 July 2021).

- AASB2020-1 Amendments to AASs - Classification of Liabilities as Current or Non-current (effective 30 June 2023).

- AASB1060 General Purpose Financial Statements - Simplified Disclosures for For-Profit and Not-For-Profit Tier 2 Entities (effective 1 July 2021). The impact of AASB1060 will be additional disclosure requirements in the 2022 Financial Statements.

Other Standards issued but not yet effective are not expected to have a material impact.

### (l) Assessment of whether a grant is 'reciprocal' or 'non-reciprocal'

The company receives various grants from government bodies. As disclosed in Note 1 (a) above the company is required to make an assessment of whether a grant consists of a 'non-reciprocal transfer' that is accounted for in accordance with AASB 1058 *'Income of Not-For-Profit Entities'* or as a 'reciprocal transfer' that is accounted for in accordance with AASB 15 *'Revenue from Contracts with Customers'*. The accounting policy for each of these is disclosed in Note 1 (a).

# Queensland Fruit & Vegetable Growers Limited

ACN 090 816 827

NOTES TO AND FORMING PART OF THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 30 JUNE 2021

		2021 \$	2020 \$
<b>2. Revenue and Other Income</b>			
<i>Revenue from contracts with customers (AASB 15):</i>			
<b>Project Grant Revenue</b>			
Government grants	(ii)	888,877	18,742
Other grants	(ii)	-	394,092
<b>Other Revenue</b>			
Memberships	(i)	229,234	221,526
Sponsorships	(i)	-	206,110
Commissions	(i)	480,389	450,246
Products	(i)	6,751	37,560
Consultancy	(i)	-	57,598
Other	(i)	340,538	104,825
Total revenue from contracts with customers		<u>1,945,789</u>	<u>1,490,700</u>
<i>Income of not-for-profit entities (AASB 1058):</i>			
Grants		<u>2,040,052</u>	<u>2,692,497</u>
<b>Other Income</b>			
Interest		17,156	27,834
Other income		57,317	120,423
Gain/(loss) on disposal of property, plant and equipment		-	31,932
Total other income		<u>74,473</u>	<u>180,189</u>
<b>Total Revenue and Other Income</b>		<u>4,060,314</u>	<u>4,363,387</u>
(i)	The company derives revenue from the transfer of goods and services at a point in time.		
(ii)	The company derives revenue from the transfer of goods and services over time.		
<b>3. Expenses</b>			
Profit before income tax includes the following specific expenses			
Audit services		81,088	24,937
Overheads & membership		413,538	248,412
Other expenses		39,717	69,055
<b>Total</b>		<u>534,343</u>	<u>342,404</u>
Rental expense relating to operating leases			
Total lease expenses		6,112	32,604
Superannuation			
Superannuation expense		187,263	183,440

# Queensland Fruit & Vegetable Growers Limited

ACN 090 816 827

NOTES TO AND FORMING PART OF THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 30 JUNE 2021

	2021 \$	2020 \$
<b>4. Cash and cash equivalents</b>		
Current		
Cash at bank	2,455,987	1,581,678
Cash on hand	-	611
Short term deposits	505,057	848,289
<b>Total</b>	<b>2,961,044</b>	<b>2,430,578</b>
<i>(i) Reconciliation to cash flow statement</i>		
The above figures reconcile to the amount of cash shown in the statement of cash flows at the end of the financial year as follows:		
Balances as above	2,961,044	2,430,578
Balances per statement of cash flows	2,961,044	2,430,578
<b>5. Trade and other receivables</b>		
Current		
Trade receivables	170,655	370,212
Other receivables	35,043	58,020
<b>Total</b>	<b>205,698</b>	<b>428,232</b>
<b>6. Right-of-use assets</b>		
Right-of-use assets	431,537	511,572
Less: Accumulated depreciation	(204,167)	(114,784)
	227,370	396,788
Carrying amount at the beginning of the year		396,788
Additions		-
Completions		(80,035)
Amortisation expense		(89,383)
Carrying amount at end of year		227,370

# Queensland Fruit & Vegetable Growers Limited

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NOTES TO AND FORMING PART OF THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 30 JUNE 2021

	2021 \$	2020 \$
<b>7. Property, Plant &amp; Equipment</b>		
Furniture, fixtures and fittings		
Property, Plant & Equipment at cost	73,203	107,083
Property, Plant & Equipment Less accumulated depreciation	(48,234)	(91,754)
	<u>24,969</u>	<u>15,329</u>
Motor vehicles		
Motor vehicles at cost	273,130	273,130
Motor vehicles Less accumulated depreciation	(190,817)	(146,357)
	<u>82,313</u>	<u>126,773</u>
<b>Total</b>	<u>107,282</u>	<u>142,102</u>

	Furniture, fittings and equipment	Motor vehicles and forklifts	Total
	\$	\$	\$
Carrying amount at the beginning of the year	15,329	126,773	142,102
Additions at cost	18,748	-	18,748
(Disposals) at net book value	(5,384)	-	(5,384)
Depreciation expense	(3,724)	(44,460)	(48,184)
Carrying amount at end of year	<u>24,969</u>	<u>82,313</u>	<u>107,282</u>

	2021 \$	2020 \$
<b>8. Trade and other payables</b>		
Current		
Trade payables	23,182	67,286
Other payables	100,405	-
Accrued expenses	242,865	102,600
<b>Total</b>	<u>366,452</u>	<u>169,886</u>

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# Queensland Fruit & Vegetable Growers Limited

ACN 090 816 827

NOTES TO AND FORMING PART OF THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 30 JUNE 2021

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	2021	2020
	\$	\$
<b>9. Lease Liabilities</b>		
Current		
Current Lease liabilities, secured	103,599	138,528
	<hr/>	<hr/>
	103,599	138,528
	<hr/>	<hr/>
Non-Current		
Non-Current Lease liabilities, secured	132,625	235,700
	<hr/>	<hr/>
	132,625	235,700
	<hr/>	<hr/>
<b>Total</b>	<b>236,224</b>	<b>374,228</b>
	<hr/>	<hr/>

Lease liabilities are secured by the underlying leased assets.

<b>10. Contract Liabilities</b>		
Current		
Unearned project revenue	589,497	310,373
	<hr/>	<hr/>
<b>Total</b>	<b>589,497</b>	<b>310,373</b>
	<hr/>	<hr/>

No interest is payable on unearned project revenue.

<b>11. Provisions</b>		
Current		
Current employee entitlements	174,981	196,758
	<hr/>	<hr/>
<b>Total</b>	<b>174,981</b>	<b>196,758</b>
	<hr/>	<hr/>

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# Queensland Fruit & Vegetable Growers Limited

ACN 090 816 827

NOTES TO AND FORMING PART OF THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 30 JUNE 2021

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## 12. Reserves

### Corporate Reserve

The corporate reserve is utilised to support the principal business activities of Queensland Fruit & Vegetable Growers Limited as listed in the Director's Report, in furtherance of the horticulture industry's success.

	2021	2020
	\$	\$
Corporate Reserve	2,134,240	2,346,455
<b>Total</b>	<b>2,134,240</b>	<b>2,346,455</b>

## 13. Members' Guarantee

The entity is incorporated under the Corporations Act 2001 and is an entity limited by guarantee. If the entity is wound up, the constitution states that each member is required to contribute a maximum of \$10 each towards meeting any outstandings and obligations of the entity. At 30 June 2021 the number of members was 325 (2020: 332).

## 14. Related Party Transactions

Transactions between related parties are on normal commercial terms and conditions no more favourable than those available to other persons.

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# Queensland Fruit & Vegetable Growers Limited

ACN 090 816 827

NOTES TO AND FORMING PART OF THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 30 JUNE 2021

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	2021	2020
	\$	\$
<b>15. Director remuneration</b>		
Director remuneration	97,875	87,366
<b>Total</b>	<u>97,875</u>	<u>87,366</u>

The Chairman has declined the \$10,000 in Chairman fees for the 2020-2021 financial year. The Chairman and Directors were entitled to be paid \$1,500 per meeting attended for the 2020-2021 financial year. The Chairman and Directors will also be entitled to claim expenses directly related to attending meetings (pursuant to the constitution).

<b>16. Key Management Personnel remuneration</b>		
Short-term employee benefits	430,485	302,470
Termination benefits	-	-
<b>Total</b>	<u>430,485</u>	<u>302,470</u>

## 17. Events after the reporting date

There are no events that have occurred after the reporting date that require disclosure.

## 18. Entity Details

The registered office of the entity and principal place of business is:  
Queensland Fruit & Vegetable Growers Limited  
Level 3, 183 North Quay, Brisbane, QLD 4000.



# Queensland Fruit & Vegetable Growers Limited


ACN 090 816 827


## DIRECTORS' DECLARATION

In the director's opinion:

- (a) the financial statements and notes, as set out on pages 22 to 40 are in accordance with the *Corporations Act 2001*, including:
  - (i) complying with Accounting Standards – Reduced Disclosure Requirements, the Corporations Regulations 2001 and other mandatory professional reporting requirements, and
  - (ii) giving a true and fair view of the consolidated entity's financial position as at 30 June 2021 and of its performance for the financial year ended on that date, and
- (b) there are reasonable grounds to believe that the company will be able to pay its debts as and when they become due and payable

This declaration is made in accordance with a resolution of the directors.

  
\_\_\_\_\_  
**B Frenz**  
Chair

  
\_\_\_\_\_  
**S Windolf**  
Chair Finance and Audit Committee

Dated this 28<sup>th</sup> day of October 2021

## INDEPENDENT AUDITOR'S REPORT

To the members of Queensland Fruit and Vegetable Growers Limited

### Report on the Audit of the Financial Report

#### Opinion

We have audited the financial report of Queensland Fruit and Vegetable Growers Limited (the Company), which comprises the statement of financial position as at 30 June 2021, the statement of comprehensive income, the statement of changes in equity and the statement of cash flows for the year then ended, and notes to the financial report, including a summary of significant accounting policies, and the directors' declaration.

In our opinion the accompanying financial report of Queensland Fruit and Vegetable Growers Limited, is in accordance with the *Corporations Act 2001*, including:

- (i) Giving a true and fair view of the Company's financial position as at 30 June 2021 and of its financial performance for the year ended on that date; and
- (ii) Complying with Australian Accounting Standards - Reduced Disclosure Requirements and the *Corporations Regulations 2001*.

#### Basis for opinion

We conducted our audit in accordance with Australian Auditing Standards. Our responsibilities under those standards are further described in the *Auditor's responsibilities for the audit of the Financial Report* section of our report. We are independent of the Company in accordance with the *Corporations Act 2001* and the ethical requirements of the Accounting Professional and Ethical Standards Board's *APES 110 Code of Ethics for Professional Accountants (including Independence Standards)* (the Code) that are relevant to our audit of the financial report in Australia. We have also fulfilled our other ethical responsibilities in accordance with the Code.

We confirm that the independence declaration required by the *Corporations Act 2001*, which has been given to the directors of the Company, would be in the same terms if given to the directors as at the time of this auditor's report.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

#### Other information

The directors are responsible for the other information. The other information obtained at the date of this auditor's report is information included in the Directors' report, but does not include the financial report and our auditor's report thereon.

Our opinion on the financial report does not cover the other information and accordingly we do not express any form of assurance conclusion thereon.

In connection with our audit of the financial report, our responsibility is to read the other information and, in doing so, consider whether the other information is materially inconsistent with the financial report or our knowledge obtained in the audit, or otherwise appears to be materially misstated.

If, based on the work we have performed on the other information obtained prior to the date of this auditor's report, we conclude that there is a material misstatement of this other information, we are required to report that fact. We have nothing to report in this regard.

#### **Responsibilities of the directors for the Financial Report**

The directors of the Company are responsible for the preparation of the financial report that gives a true and fair view in accordance with Australian Accounting Standards - Reduced Disclosure Requirements and the *Corporations Act 2001* and for such internal control as the directors determine is necessary to enable the preparation of the financial report that gives a true and fair view and is free from material misstatement, whether due to fraud or error.

In preparing the financial report, the directors are responsible for assessing the Company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless the directors either intend to liquidate the Company or to cease operations, or has no realistic alternative but to do so.

#### **Auditor's responsibilities for the audit of the Financial Report**

Our objectives are to obtain reasonable assurance about whether the financial report as a whole is free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with the Australian Auditing Standards will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of this financial report.

A further description of our responsibilities for the audit of the financial report is located at the Auditing and Assurance Standards Board website (<http://www.auasb.gov.au/Home.aspx>) at:

[http://www.auasb.gov.au/auditors\\_responsibilities/ar4.pdf](http://www.auasb.gov.au/auditors_responsibilities/ar4.pdf)

This description forms part of our auditor's report.

**BDO Audit Pty Ltd**



**T R Mann**  
Director

Brisbane, 28 October 2021

